







# We Get IT Right

#### **Engineer Expertise**

VLCM's certified engineers work directly with today's leading technologies to design, deploy, and support IT solutions built around your goals-with deep product knowledge and a strong focus on long-term support.

# **Purposeful Partnerships**

VLCM cuts through the clutter-evaluating hundreds of technologies to align with vendors that deliver proven performance, seamless integration, and long-term value.

#### **Customer Education**

We host seminars, lunch and learns, trade shows, executive retreats, and workshops to help IT professionals stay sharp, explore new technologies, and make confident decisions.

#### Lifelong Relationships

VLCM's sales professionals act as an extension of your IT team-building long-term relationships rooted in trust, technical know-how, and doing what's right for your organization.

# **OUR PREMIER PARTNERS**





















vmWare Carbon Black

















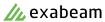




























































































# **Product + Solution Offerings**

# Cybersecurity

- · Physical firewall / NGFW
- IDS/IPS
- Data loss prevention
- Static code analysis
- Web application firewall
- · Two factor authentication
- Security incident event management
- Wireless IDS
- Internal vulnerability scanning
- · File integrity monitoring
- · Compliance gap analysis
- Incident response planning and testing
- · Penetration testing
- · Threat assessments
- Security awareness training and testing
- Malware sandbox
- Configuration management

# **Audiovisual**

- Installation
- Projectors
- Security cameras
- · Conference
- Audio systems
- Room automation
- · Digital signage
- · Door access control
- · Classrooms

#### **End-User**

- Desktops
- Laptops
- Chromebooks
- Monitors
- · Virtual desktops
- Tablets

- · Anti-virus
- · Email encryption
- · Mobility device management
- · Cell phone management
- · Workspace solutions

#### Infrastructure

- Backups
- Servers
- Blade servers
- Cloud DR
- Hybrid cloud

- Network
- Switches
- SAN
- Wireless
- Virtualization

- · Data center power management
- · Load balancers
- · Spam and web filters
- · Email archiver
- · Systems

- Management
- Software defined networking
- · WAN acceleration

# **Physical Security**

- On-premises and cloud access control systems
- · Access credentials
- · Door access
- · Electronic locks
- · Guest check-in
- · IP and analog video surveillance
- · Video software
- Alarms

- · Panic button
- · Intrusion detection

# Services + Assessments

- Wireless site surveys
- Hardware repair and warranty
- Cloud consulting
- · Virtual optimization
- Network installation
- · Co-location

- · Installation and training
- Software renewals and agreements
- · Office 365 migrations

#### **Unified Communications**

- Phone systems
- · Video conferencing
- Professional cabling
- · Card access
- Cloud
- · Collaboration
- · Call center solutions
- · Telco, Internet connectivity and redundancy
- · Web meeting