



1-800-817-1504

sales@vlcm.com

www.vlcm.com

## LINE CARD

# We Get IT Right

### Engineer Expertise

VLCM's certified engineers work directly with today's leading technologies to design, deploy, and support IT solutions built around your goals—with deep product knowledge and a strong focus on long-term support.

### Purposeful Partnerships

VLCM cuts through the clutter—evaluating hundreds of technologies to align with vendors that deliver proven performance, seamless integration, and long-term value.

### Customer Education

We host seminars, lunch and learns, trade shows, executive retreats, and workshops to help IT professionals stay sharp, explore new technologies, and make confident decisions.

### Lifelong Relationships

VLCM's sales professionals act as an extension of your IT team—building long-term relationships rooted in trust, technical know-how, and doing what's right for your organization.

## OUR PREMIER PARTNERS



# Product + Solution Offerings

## Cybersecurity

- Physical firewall / NGFW
- Two factor authentication
- File integrity monitoring
- Threat assessments
- IDS/IPS
- Security incident event management
- Compliance gap analysis
- Security awareness training and testing
- Data loss prevention
- Wireless IDS
- Incident response planning and testing
- Malware sandbox
- Static code analysis
- Internal vulnerability scanning
- Penetration testing
- Configuration management
- Web application firewall

## Audiovisual

- Installation
- Conference
- Digital signage
- Projectors
- Audio systems
- Door access control
- Security cameras
- Room automation
- Classrooms

## End-User

- Desktops
- Monitors
- Anti-virus
- Cell phone management
- Laptops
- Virtual desktops
- Email encryption
- Workspace solutions
- Chromebooks
- Tablets
- Mobility device management

## Infrastructure

- Backups
- Network
- Data center power management
- Management
- Servers
- Switches
- Load balancers
- Software defined networking
- Blade servers
- SAN
- Spam and web filters
- WAN acceleration
- Cloud DR
- Wireless
- Email archiver
- Hybrid cloud
- Virtualization
- Systems

## Physical Security

- On-premises and cloud access control systems
- Door access
- IP and analog video surveillance
- Panic button
- Access credentials
- Electronic locks
- Video software
- Intrusion detection
- Guest check-in
- Alarms

## Services + Assessments

- Wireless site surveys
- Virtual optimization
- Installation and training
- Office 365 migrations
- Hardware repair and warranty
- Network installation
- Software renewals and agreements
- Cloud consulting
- Co-location

## Unified Communications

- Phone systems
- Card access
- Call center solutions
- Web meeting
- Video conferencing
- Cloud
- Telco, Internet connectivity and redundancy
- Professional cabling
- Collaboration