

**Gates Grainger Joins Investors Title as Vice President – Commercial Services  
Division and Title Counsel**

**FOR IMMEDIATE RELEASE:**

Chapel Hill, NC – Gates Grainger has joined Investors Title as vice-president – Commercial Services Division and title counsel. The Commercial Services Division meets the unique needs of commercial clients through nationwide multi-state and multi-site coordination, comprehensive title insurance coverage offerings, and other highly customized services. In addition to leading national commercial markets strategies, Mr. Grainger will specialize in commercial transactions business development and provide the direct access to solutions-driven underwriting support that commercial clients require.

Prior to joining Investors Title, Mr. Grainger spent 10 years as agency and underwriting counsel for a regional title agency and, before then, as assistant general counsel for LendingTree, LLC. After law school, Mr. Grainger joined the Real Estate and Capital Markets Practice Group for Parker, Poe, Adams & Bernstein in Charlotte, NC, as an associate. In his more than twenty-year career, Mr. Grainger has served in a variety of other roles which include working in the Capital Markets Practice Group at Womble, Carlyle, Sandridge, and Rice, PLLC, and being assistant general counsel in the Capital Markets Practice Group for First Union Corporation, both in Charlotte, NC.

After earning a bachelor's degree, cum laude, from Davidson College, Mr. Grainger earned his Juris Doctor degree from Duke University School of Law.

President and Chief Operating Officer Morris Fine said, "His extensive transaction experience will further strengthen the depth of service capabilities for our growing

commercial customer base, and his business development leadership will continue the rapid expansion of our Commercial Services Division.”

Investors Title Company is a publicly held North Carolina company whose stock is traded on the NASDAQ National Market (Symbol: ITIC). The company’s Commercial Services Division provides nationwide transactional expertise including multi-state and multi-site coordination, comprehensive title insurance coverage offerings, tracking of title searches through close management of approved providers, competitive rates with a focus on managing closing costs, and a variety of other services specifically customized for the commercial client.

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